PRESS RELEASE

KCMA™ Corporation, the North American Wheel Loader Division of Hitachi Construction Machinery, Powers Fulfillment Operations with New Multi-Carrier Shipping Software from ShipLink Global™

ShipLink 2017™ Solution integrates KCMA's powerful SYSPRO™ ERP with popular carrier programs like FedEx Ship Manager™ and UPS WorldShip™ to deliver new shipping capabilities and enterprise-class performance.

LOS ANGELES, CALIFORNIA, April 20, 2017 – ShipLink Global LLC today announced the release of their new ShipLink 2017 hybrid, PC client and cloud-based shipping solution with its successful deployment at 14-year customer, KCMA Corporation's distribution centers in North America.

The new solution provides KCMA with greater control and efficiency when shipping parts and supplies to their network of more than 160 dealers across the US and Canada – locations that sell and service the company's wheel loaders and other heavy construction equipment.

According to KCMA Senior Operations Manager, Chris Trogstad, "Construction schedules demand 100% equipment uptime. For KCMA that makes on-time delivery of critical replacement parts and supplies absolutely essential. With ShipLink we're able to access the full range of available freight and parcel carrier services to meet this demand."

Unlike most shipping applications, which only offer a limited selection of carrier services, ShipLink 2017 integrates directly with free, carrier-supported programs from FedEx, UPS, DHL, Stamps.com, Purolator and Spee-Dee. As a result, the solution provides users with instant access to 100% of available services, including those required for international shipments and international origins.

Where most shipping applications only operate with limited data, ShipLink 2017 is deeply integrated with ERPs to leverage the full spectrum of available customer, destination, SKU and business rules information. For KCMA and hundreds of other SYSPRO ERP users, the solution provides the ability to ship exactly how they desire. This includes shipping from both Dispatch and Delivery Notes, using multiple carrier accounts, allocating customer and product-specific freight charges, automatically updating order status, and tracking shipments within S/O Query. With ShipLink 2017, SYSPRO ERP users can now ship with greater speed, efficiency and visibility.

To manage enhanced and expanded shipping capabilities, ShipLink 2017 provides a point-and-click administration console that governs hundreds of required customer, carrier and processing details. This unique component allows users to quickly configure the solution without a costly professional service engagement or undue burden on their own IT resources.

"ShipLink essentially delivered a completely custom shipping solution that KCMA installed and brought live the same day. This wasn't possible with other solutions we explored, and practically unheard of in the enterprise shipping space," Chris Trogstad added.

For enterprise users and companies with complex fulfillment processes, ShipLink 2017 supports automatic, rules-based order consolidation and pre-manifest pick list labeling. The solution also provides cloud-based utilities to harmonize ISO data, unify carrier codes, manage locations, provision workstations, process end-of-day manifests, and generate consolidated shipping reports. To learn more, visit www.shiplinkglobal.com

About ShipLink Global
ShipLink Global LLC is a leading provider of carrier application integration and shipping solutions for SYSPRO and other tier two ERPs. The company supports deployments which have been operating since 2003 in a diversity of industries, including consumer products, healthcare, industrial manufacturing, aerospace and ecommerce. To learn more, visit www.shiplinkglobal.com

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